



April 1, 2011

Dear Treessentials Customer,

On January 25, 2011, Treessentials Co. became TUBEX USA. TUBEX USA is the partner, in the United States, of TUBEX LIMITED of the United Kingdom.

As a Treessentials customer, you will not see a lot of changes. TUBEX USA will continue to operate from the same office and warehouse in St. Paul, MN, as Treessentials did. Kathy Schoen and David Bogue will still be taking your calls at the same phone numbers that you have been calling for years.

In addition to the Minnesota office and warehouse, there will be an additional office and warehouse in Verona, VA. I will staff the Virginia office and warehouse. For those of you who do not know me, I spent ten years selling and using Tubex products while with Conservation Services, a Tubex distributor and tree planting contractor based in Virginia.



TUBEX USA will continue to offer the same materials you have come to rely upon in the past to protect your newly planted trees - Tubex Treeshelters, Tubex Shrubshelters, and VisPore tree mats.

In addition, TUBEX USA will be adding the Tubex Combitube ventilated shelter. The Combitube combines the benefits of a solid base, like the regular Tubex Treeshelter, with a ventilated upper section. There is no other product on the market today like the Tubex Combitube.

Please take a moment to review our new 2011 Price List and 2011 Order Form. The format has changed from previous years, and I think you will appreciate that we have not increased our prices this year.

For sales or customer service, please call Kathy or David at **651-681-0011** local or **800-248-8239** toll free, or call Joe at **540-324-3845**. Our new web address is [www.tubexusa.com](http://www.tubexusa.com). It will take you to the Treessentials web

site for now, but a new web site will be developed next summer. By email, Kathy can be reached at [kschoen@tubexusa.com](mailto:kschoen@tubexusa.com). David can be reached at [dbogue@tubexusa.com](mailto:dbogue@tubexusa.com); and Joe can be reached at [joe@tubexusa.com](mailto:joe@tubexusa.com).

Kathy, David and I welcome you to TUBEX USA and invite you to call or email us with your questions about and your orders for the Tubex line of tree protection supplies.

Sincerely,

Joe McCue  
President